



PROSPECTUS

+44 (0)1242 507 100
info@infosecpeople.co.uk
www.infosecpeople.co.uk

InfoSec People

InfoSec People is a boutique cyber and technology recruitment consultancy, built by genuine experts. We were founded with one goal in mind: **to inspire people to find the careers that inspire them.**

With the success of companies fundamentally driven by the quality of their people, acquiring and retaining talent has never been more important. We believe that recruitment, executed effectively, elevates and enables your business to prosper.

We also understand that recruitment can genuinely change people's lives and as such, take the duty of care to those we represent very seriously.

Great People, Great Companies

All companies start with an idea. But truly great companies continue to evolve their ideas, empower their people and encourage innovation. They attract and inspire already motivated people to achieve great things.

The attraction and retention of talent however, remains a challenge for almost every business. Our mission is to effectively connect motivated people in the cyber security and technology sectors with great companies like yours, ensuring secure business enablement and prosperity.

If you believe what we believe – **that good business is based on honest, transparent, trusted relationships** – then our core values will also resonate with you.

Our core values

- 🕒 Be the best we can be
- 🕒 Always do the right thing
- 🕒 Add value

People don't
buy what you
do, **they buy**
why you do it.

Simon Sinek



Proven Commitment to the Sector

InfoSec People are committed to positively contributing to the cyber security community. In 2016, InfoSec People's founder Chris Dunning-Walton, founded Cyber Cheltenham (CyNam - www.cynam.org), a platform for Cheltenham's thriving cyber security community to collaborate, network and innovate. CyNam is now the UK's largest cyber cluster, and has gained full support from GCHQ, NCSC, DCMS and the Gloucestershire Police, as well as local government and academia with over 1000+ people attending headline events - both virtually and in-person.

InfoSec People are also partnered with the innovation company and workspace solving society's challenges through collaboration on technology with government, startups and industry, Plexal and Betaden. InfoSec People are the official Talent Acquisition Partner, enabling the scale-up businesses who are part of the cyber and tech accelerators to benefit from our free mentoring sessions on how to attract, hire and retain top cyber and tech talent.



plexal



We are determined in the pursuit and development of talent, regardless of the background of the individual.

Commitment to EDI & Neurodiversity

InfoSec People is committed to the principles of equality, diversity and inclusion, and neurodiversity in both our workplace and throughout our recruitment processes. We follow best practice in all of the nine different areas of equality, namely: age, gender/gender reassignment, disability, religion, ethnicity, marital status, maternal status, and sexual orientation.

While significant progress has been made with regards to gender diversity in the sector, we continue to work proactively across the diversity agenda. InfoSec employ a range of techniques to help us source diverse candidate fields for our clients. This is underpinned by a strong values-driven approach of being professional, supportive, open and honest with candidates and clients.

As part of our commitment to diversity and neurodiversity, it is our intent to ensure that all shortlists submitted reflect diversity wherever possible.





Capability Across Information Security

We work with permanent, contract and interim cyber security professionals, with knowledge and capability to supply your business across the full cyber security landscape. This includes:

Security Operations

SOC Analysts
SOC Managers
SIEM Consultants
Incident Responders
Security Engineers
IDAM Consultants

Technical Cyber

Penetration Testers
Security Architects
Cloud Security Specialists
Vulnerability Researchers
Reverse Engineering

Governance, Risk & Compliance

ISO / PCI Consultants
Risk & Assurance Specialists
GDPR Consultants
Security Consultants

Cyber Security Sales Professionals

Head of Cyber Security Sales
Account Managers
Business Development Executives
Business Development Managers
Sales Directors
Sales Development Representatives
Presales Consultants
Bid Managers
Bid Writers
Customer Success Managers

Senior Management / Exec Search

CISOs
CIOs
CTOs
Head of Information Security (Global)
Security Practice Directors
Security Managers
Security Officers
Head of Security Awareness

Capability Across Information Technology

InfoSec People’s knowledge and capability to supply across Information Technology, covers software engineering and development as well the wider IT landscape. Our expertise lies in technical support and hosted operations, network engineering and database management, full development and design lifecycle, up to and including senior hires for management and leadership positions. This includes (but not limited to):

Design Teams

- User Interface Designers
- User Researchers
- UX Designers
- Content Designers
- Graphic Designers
- Digital Designers
- Product Designers

Software Teams

- Back End Developers
- UI Developers
- Full Stack Developers
- Front End Developers
- Automation Testers
- Manual Testers
- Technical Architects
- Technical Authors
- System Engineers
- AI / Machine Learning

Cloud/Automation

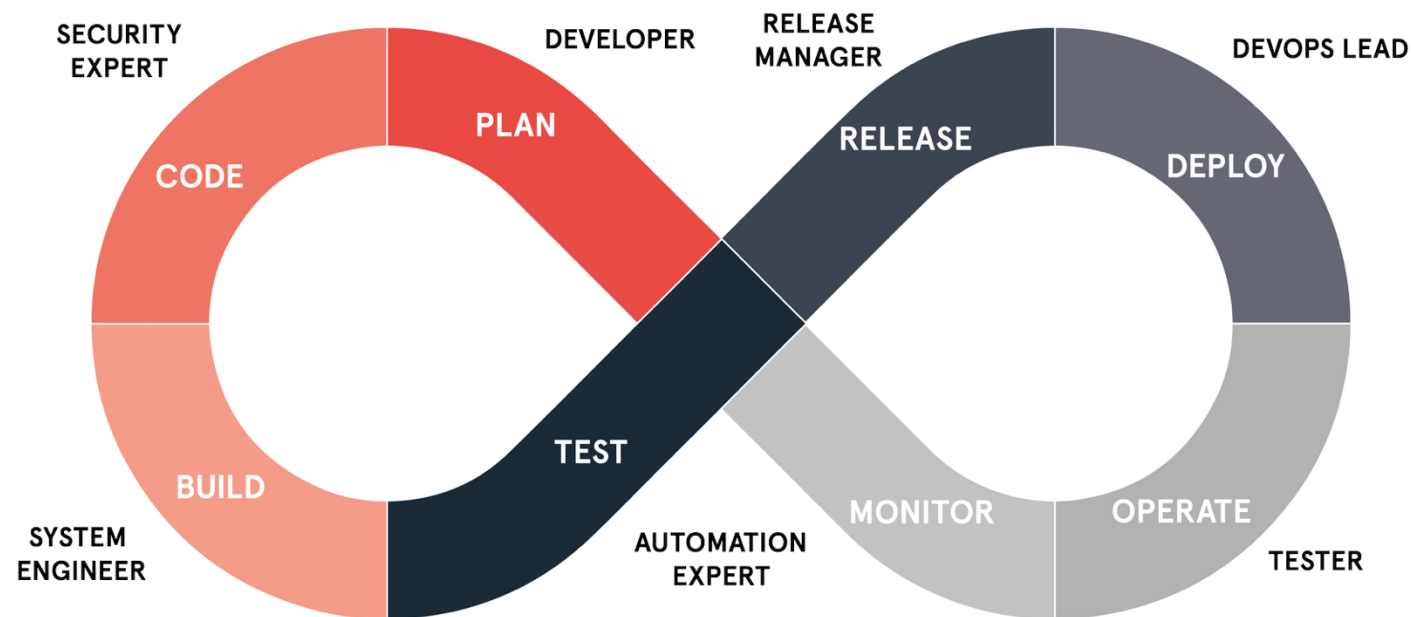
- Cloud Security
- Cloud Consultancy
- DevOps
- Automation Experts
- Cloud Migration Engineers
- Cloud Architecture

IT & Business Transformation

- Agile Coaches
- Scrum Masters
- Programme Managers
- Product Owners
- Product Managers
- Business Analysts
- Business Architects
- Solution Architects
- Enterprise Architects

Data

- Data Analytics
- Data Management
- Data Engineering
- Data Science




In the right place at the right time?

Active Network

LinkedIn, specialist job boards and other professional networking portals have made the access to passive talent pools easier than ever before in the digital landscape. However, counter intuitively to this, actually engaging in conversation with this passive network of people has never been harder, especially in highly buoyant markets such as cyber security where candidates receive an extremely high number of approaches from recruiters on a daily basis.

InfoSec clients benefit from our active network of cyber security professionals, developed through over a decade of building trusted relationships and engagements with CISOs down. Our strong brand identity and proven market knowledge in cyber allows us to position your business effectively with the right people who value working with us as an industry specialist.

As a client partnering with us, you benefit from our unrivalled ability to quickly and effectively leverage our active contacts and the wider cyber security talent network for your vacant positions.



**It's more about
knowing where to look**

National Reach

InfoSec has demonstrated a strong capability in providing cyber security talent acquisition services across the UK and EU. We have also developed a deep understanding and an extensive network of cyber security talent in the West Midlands and South West UK, particularly near our headquarters in Cheltenham.

We have successfully engaged with some of the UK's largest and most innovative employers, including:



Clear Assignment Process

InfoSec People have a proven approach defined for each engagement, which can be tailored to the exacting needs of your business. In brief, this includes:



Initial client briefing



Search strategy Definition & Candidate Identification



Candidate qualification and shortlist presentation



Interview management



Offer negotiation, on-boarding and integration



Ongoing support and extension management



Day 1 | Consult

- Review hiring process & role scope.
- Understand position, company culture, & requirements.
- Identify target companies & sectors.
- Confirm search process steps.



Week 1 | Search

- LinkedIn ad campaign launched
- Searches across our active network of candidates & shortlisting
- Candidate vetting & briefing
- Presentation of 3-5 candidates or progress report.



Week 2 | Reviews & Interview Request

- Client CV feedback & shortlist within 48hrs of shortlist date.
- InfoSec candidate support/advise (if required).
- Interview scheduling & technical tests - InfoSec support/advise (if required).



Week 2 - 3 | First Interviews

- First interviews administered.
- Candidate feedback taken and relayed within 24 hours.
- Client feedback given and 2nd stage requests made within 48hrs.



Week 3 - 4 | Second Interviews

- Second / Final interviews administered.
- Candidate feedback taken and relayed within 24hrs.
- Client feedback given within 48hrs.



Week 4 – 5 | Offer Stage

- InfoSec supports offer process & presentation
- Contract issued, candidate accepts, start date confirmed.



Week 6 – 12 | Debrief & Onboarding

- Initiate onboarding to meet start date.
- Conference call review role, process, and performance with hiring team.



Week 12+ | Ongoing Support

- It doesn't end once the contract is signed; InfoSec People continue to support both candidate and client on an ongoing basis.



Contact Us



01242 507 100



www.infosecpeople.co.uk



info@infosecpeople.co.uk



Eagle Tower | Montpellier Drive | Cheltenham | GL50 1TA



33 Colston Ave | Bristol | BS1 4UA

If you **value expertise** in a unique field,
InfoSec People could be a strategic partner for **your business**.

Contact us today for an informal discussion